

### UBA: Africa's Global Bank

### Africa is our home and we are focused on driving her growth

United Bank for Africa (UBA) is Africa's Global bank with a rich history spanning over seven decades. The bank which is headquartered in Lagos, Nigeria, is one of the most recognised financial institutions to originate from Sub-Saharan Africa with thriving operations in 20 African countries – Republique du Benin, Burkina Faso, Cameroun, Congo Brazzaville, Congo DRC, Cote d'Ivoire, Gabon, Ghana, Guinea, Kenya, Liberia, Mali, Mozambique, Nigeria, Senegal, Sierra Leone, Tanzania, Tchad, Uganda and Zambia.

UBA also operates in the United Kingdom and France and we are the only sub Saharan African bank with a deposit taking license in the USA. We officially opened for business in Dubai, the United Arab Emirates in 2022.

### We have proven expertise and capacity

UBA provides corporate, commercial, SME, consumer and personal (retail) banking services to more than 45 million customers, served through diverse channels: over 1,000 business offices and customer touch points with 2,669 ATMs, 87,223 PoS, and robust online banking services.

The bank has proven expertise and capacity in key sectors of economies across Africa, especially in Oil and Gas, Infrastructure Finance, Agric, and Commodity/Export, and this positions us as a preferred partner for structured solutions to key governments and corporates operating in/into Africa.

# Why Africa?

Huge untapped resources in the continent

Democracy: Political and economic reforms

Regionally integration and opportunities for cross border business

Connecting Africa to the World

The principle of Africapitalism



### Our Journey

UBA Kenya Bank Limited is a subsidiary of United Bank for Africa Plc ("UBA", "The Group"). UBA Kenya Bank Ltd was established in 2009.

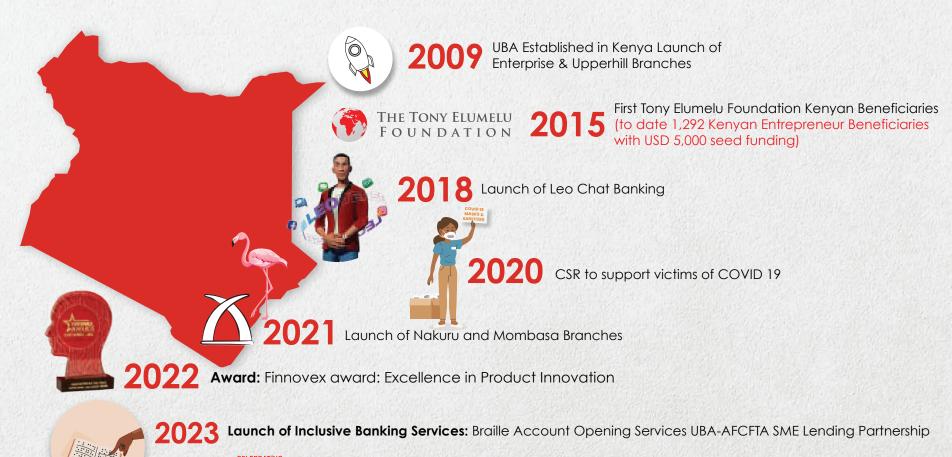
UBA Kenya is connecting people and businesses across Africa through retail, commercial and corporate banking, innovative cross border payments and remittances, trade finance and digital banking solutions.

UBA Kenya is a partner for progress for individuals, SMEs, Corporates, Governments, NGOs, Embassies and Multilateral Agencies operating in Kenya and beyond borders.

Kenya stands as a dynamic hub in East Africa, with a robust economy driven by innovation, entrepreneurship, and strategic connectivity to global markets.



# Our 15 year journey of **Growth and Impact** in Kenya



15 Year Milestone

Appointment of First Woman MD/CEO - Ms. Mary Mulili

• Award: Best Digital bank

• Award: Best bank in Financial Inclusion Excellence Services

### Our mission and Vision

Our strategic goal is to be a dominant leader in all the markets and geographies where we operate; to be the payment rail for funds and trade flows into and out of Africa and to be present in key global financial centres to foster our Africa reach.



### **Our Mission**

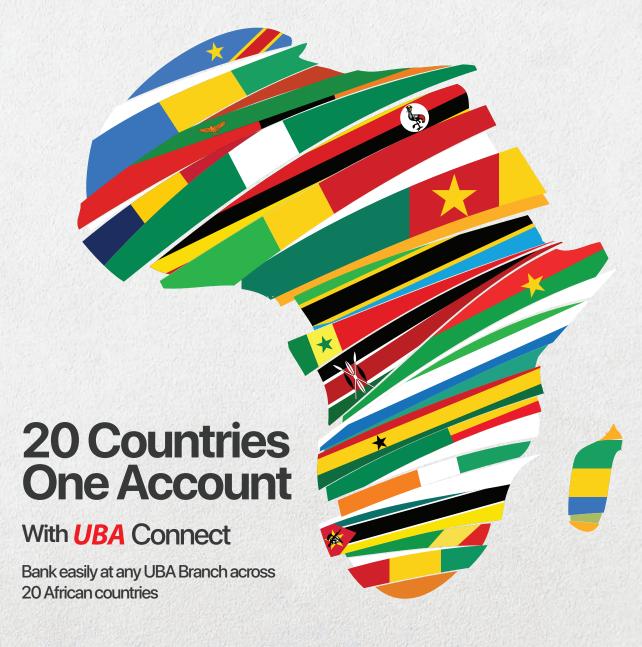
To be a role model for African businesses by creating superior value for all our stakeholders, abiding by the utmost professional and ethical standards, and by building an enduring institution



To be the undisputed leading and dominant financial services institution in Africa







### **Corporate Products**

At UBA, we pay special attention to the peculiar needs of corporates and allow them to rise above their challenges. Some of the solutions we offer are:

- Term Loans
- Working Capital Financing including Overdraft
- Collection Solutions (where applicable)
- Asset Finance
- Staff Scheme Loans

# **SME & Trade Finance Solutions**

By leveraging on our global reach and epertise, our range of financing solutions will help you manage risks and negotiate better credit terms to create more value for your business everytime. The types of solutions offered are:

- Overdraft facilities
- · Letters of Credit
- Bonds and Guarantees
- Invoice Discounting



### **Treasury Products**

UBA provides investment account in both local and foreign currencies. The investment accounts provide a return on credit balances held and can be structured to be fit for purpose. Some of the options available include:

- Term Deposit
- Call Account
- Current Account

UBA also provide Fixed Income Securities and Forex Services (spot, forwards and swaps) at the most competitive rate to our clients.

### **Digital Banking Products**

At UBA Kenya we deploy advanced technology platforms for convenient access to our channels

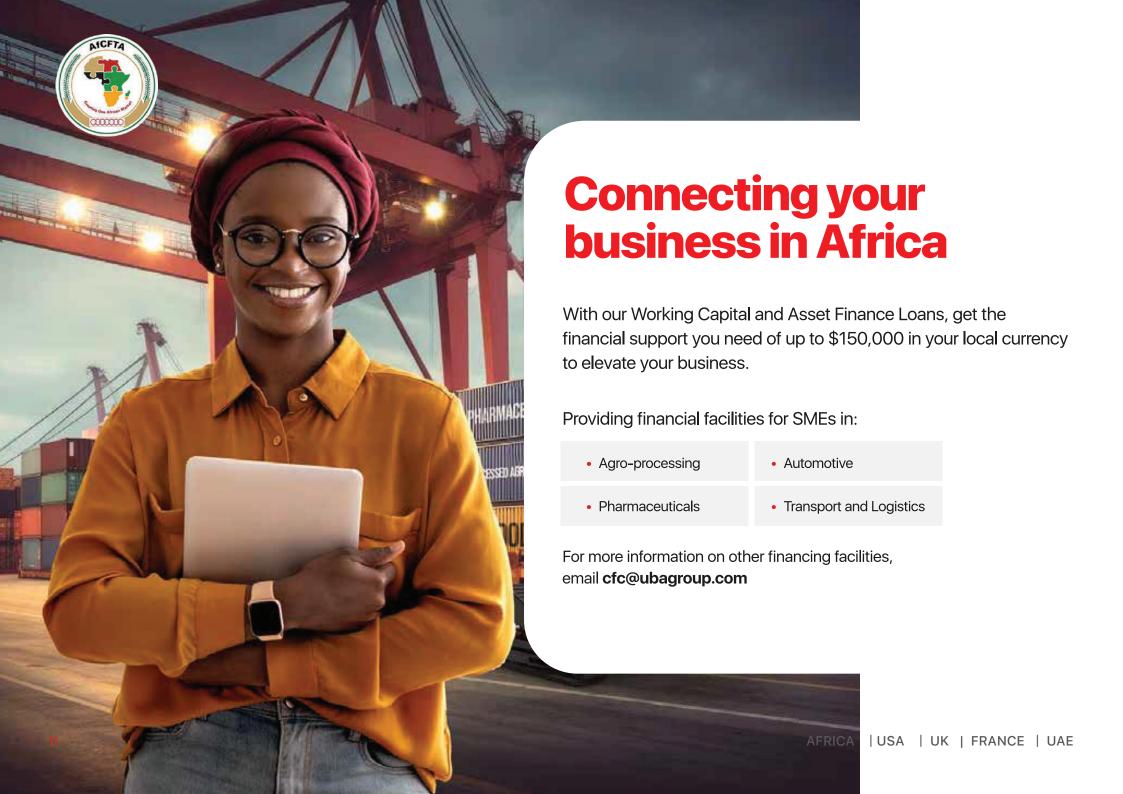
- Corporate E-banking
- Host to Host integration
- · Cards Debit and Pre-Paid
- Online and Point of Sale (POS) Acquiring
- Mobile Banking
- ATM





# **Growing SMEs for Global Impact**

Join the success story



# Our Awards and Accolades











### **Our Partners**





























13 Africa's Golbal Bank

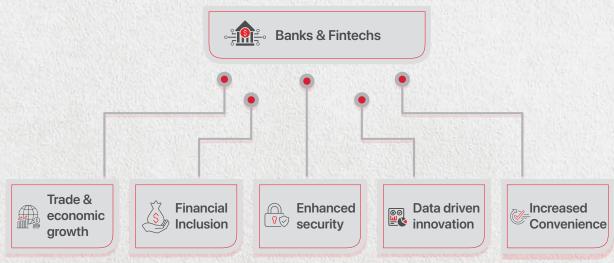
# Get a POS for payments



Join the digital revolution with UBA's POS machines! Expand your business horizons and streamline transactions effortlessly.

# Our Banking as a Service solutions (BaaS)

UBA Kenya is redefining banking through innovative solutions in partnership with Fintechs that provide seamless access to financial services. With a focus on digital transformation, we offer tailored banking experiences that empower businesses and individuals to thrive in an increasingly connected world.





### Our Remittance services

### **AfriCash**

Our electronic Money transfers service allows account and non-account holders receive money from all UBA locations in Africa

### **Western Union**

Western Union is an electronic instant money transfer service that enables beneficiaries to receive FX remittances in Kenya.

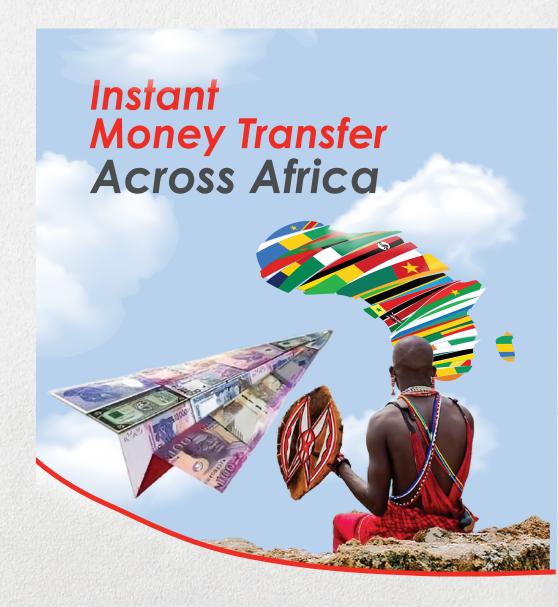
### Moneygram

Money Gram service is a payment service that enables MoneyGram customers abroad to send money to beneficiaries in Kenya









### Our Sustainability Frame Work

Our vision to be the undisputed leading and dominant financial services institution has inspired a strong environmental, social, and governance performance at UBA and we work collectively towards a more inclusive and sustainable future. We aim to be a positive change agent across our footprint by connecting, enriching, and supporting our communities. We understand that we thrive when the businesses and communities around us thrive since ESG challenges faced by our communities and stakeholders also have an impact on us. we live our purpose of enriching the lives of our customers, colleagues, and communities as well as helping to secure financial success by contributing to solutions and making a positive impact through our UBA Foundation, our products and services. We have also joined various partnerships to support our strategy while ensuring collective progress. Supporting the SDGs remains one of the significant strategic thrust of the bank.



"Our objective is to democratize access to financial services, ensuring inclusivity and leaving no one behind in our pursuit of fostering economic empowerment and equity in our communities."

Tony O. Elumelu, C.F.R

UBA Group, Chairman

# Our SDG Goals

SDG Goal	Target	UBA Initiative
1 NO POVERTY	End Poverty in all forms everywhere	In collaboration with the Tony Elumelu Foundation, empowered 1,292 Kenyan Entrepreneurs with seed capital grants to eradicate poverty and empower young innovative entrepreneurs.
2 ZERO HUNGER		<b>Financing for food security</b> – The Bank is committed to financing Agriculture value chain to facilitate food security.
- HUNDER - SSS	End hunger, achieve food security	UBA Foundation food bank – Every end of year the Bank UBA
		Provides meals and other living essentials to members of the community as a way of giving back to the community where we conduct business.
3 GOOD HEALTH AND WELL-BEING	Ensure healthy lives and promote well being for all ages.	Safety at workplace
		Quarterly fitness sessions for our staff
		<ul> <li>Launch of the Elevate HIM and Elevate HER Initiatives to enhance the well being of our staff.</li> </ul>
		Webinar sessions for our external customers.

SDG Goal	Target	UBA Initiative
4 QUALITY EDUCATION	Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all.	<ul> <li>Read Africa Initiative – aims to rekindle the reading culture amongst African youth. Over 2,000 setbooks books authored by African writers donated to drive the passion for reading to students in primary schools.</li> </ul>
5 GENDER EQUALITY	Achieve gender equality and empower all women and girls.	Women Sustainable Finance and Investment: In partnership with Africa Guarantee Fund providing 75% collateral loans towards supporting women owned Small and Medium Enterprises.
		<b>Women in Leadership:</b> Commitment to ensure achievement of 1/3 rule on women representation in leadership and board representation.
9 INDUSTRY, INNOVATION AND INFRASTRUCTURE	Build resilient infrastructure, promote inclusive and sustainable industrialization, and foster innovation.	UBA through the Digital Experience Centre launched a virtual banking chatbot, LEO on the Google business, Facebook, Instagram, and WhatsApp platforms for Banking services. This is easily available and accessible to all individuals.

<b>Target</b>	UBA Initiative
Reduce inequality within and among our target market.	Financial inclusion: UBA aims to remove barriers to financial and social equity by providing accessible and affordable financial services for all individuals. The bank launched the braille braille account opening form. This is to ensure end-end services for visually impaired customers
Take urgent action to combat climate change and its impacts.	<b>Tree Growing:</b> The Bank has partnered with organizations for tree growing activities across the country.
	<b>Green financing:</b> The Bank in collaboration with the Tony Elumelu Foundation is supporting the BeGreen program entrepreneurs through financial access and access to markets.
Strengthen the means and implementation of partnerships for sustainable development	The bank has established strategic partnerships with impactful organizations to keep our commitment for a sustainable organization.
	Reduce inequality within and among our target market.  Take urgent action to combat climate change and its impacts.  Strengthen the means and implementation of partnerships

# Our Branches in Kenya

#### **WESTLANDS BRANCH**

Imperial Court, Westlands Road Westlands - Nairobi

#### **UPPERHILL BRANCH**

SHA BuildingRagati Road - Upperhill

### **ENTREPRISE BRANCH**

Enterprise CentreEnterprise Road

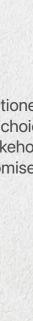


### Our Branches Globally









Positioned to be the partner of choice by offering our stakeholders value added customised financial solutions

# One Brand Partnering for Progress



United Bank for Africa your global financial partner

